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## **CLAIMS**

What is claimed is

A method of allocating and scheduling in a skills-based contact center environment organized into a hierarchy of one or more business units at a first level, one or more contact types at a second level, and one or more management units at a third level, comprising:

creating a set of given contact allocations that define how contacts are distributed from a given business unit to multiple contact types;

creating a set of given requirement allocations that define how agent requirements are distributed from a contact type to one or more management units; and

allocating forecasted contacts and forecasted agent requirements based on the given contact and requirement allocations.

- 2. The method as described in Claim 1 wherein the given contact allocations are minimum contact allocations.
- 3. The method as described in Claim 2 wherein the given requirement allocations are minimum agent requirement allocations.
- 4. The method as described in Claim 1 wherein the given contact allocations are maximum contact allocations.
- 5. The method as described in Claim 4 wherein the given requirement allocations are maximum agent requirement allocations.
- 6. The method as described in Claim 1 wherein the given contact allocations are minimum and maximum contact allocations.
  - 7. The method as described in Claim 6 wherein the given requirement allocations are minimum and maximum agent requirement allocations.

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- 8. The method as described in Claim 1 wherein the allocating step allocates forecasted contacts and forecasted requirements using agent availability data.
- 9. The method as described in Claim 8 further including the step of predicting the5 agent availability data.
  - 10. The method as described in Claim 9 wherein the agent availability data is predicted by a schedule simulation.
- 10 11. The method as described in Claim 8 wherein the agent availability data is characterized by contact type.
  - 12. The method as described in Claim 1 further including the step of generating agent schedules for the management units.
  - 13. The method as described in Claim 1 wherein a management unit is a collection of agents located at a given contact center location.
  - 14. The method as described in Claim 13 wherein at least some agents in a management unit are multi-skilled.
  - 15. The method as described in Claim 1 wherein the contact center environment is a telephone call center.
- 25 16. The method as described in Claim 1 wherein the contact center environment is a contact center that handles a contact selected from the group consisting of: telephone calls, voice mails, emails, faxes, mail, web callback requests, web chats, web voice calls, web video calls and outbound calls.

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17. A method of allocating and scheduling in a skills-based call center environment, comprising:

organizing the call center environment into a hierarchy of one or more business units at a first level, one or more call types at a second level, and a set of one or more management units at a third level;

having a user create a set of given call allocations that define how calls are distributed from a given business unit to multiple call types;

having the user create a set of given requirement allocations that define how agent requirements are distributed from a call type to one or more management units;

predicting agent availability by call type to generate agent availability data; and allocating forecasted calls and forecasted agent requirements based on the given call and requirement allocations and the agent availability data.

- 18. The method as described in Claim 17 wherein the agent availability data is predicted using a schedule simulator.
- 19. The method as described in Claim 17 wherein the given call allocations and the given requirement allocations are minimum values.
- 20. The method as described in Claim 17 wherein the given call allocations and the given requirement allocations are maximum values.
- 21. The method as described in Claim 17 wherein the given call allocations and the given requirement allocations are minimum and maximum values.

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An allocation method operative in a skills-based call center environment; comprising:

organizing the call center environment into a hierarchy of one or more business units at a first level, one or more call types at a second level, and a set of one or more management units at a third level; and

allocating a percentage of incoming calls from a given business unit to one or more call types; and

allocating agent requirements for a given call type to one or more management units.

- 23. The method as described in Claim 22 wherein a given management unit is a collection of agents at least some of which are multi-skilled.
- 24. The method as described in Claim 22 wherein a given call type is associated with a given automatic call distributor (ACD).
- 25. The method as described in Claim 22 wherein the step of allocating agent requirements further include predicting agent availability data using a schedule simulation.

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26. An allocation method operative in a skills-based contact center environment; comprising:

organizing the contact center environment into a hierarchy of zero or more business units at a first level, one or more contact types at a second level, and a set of one or more management units at a third level; and

allocating a percentage of contacts from a given business unit to one or more contact types; and

allocating agent requirements for a given contact type to one or more management units.

- 27. The method as described in Claim 26 wherein a given management unit is a collection of agents at least some of which are multi-skilled.
- 28. The method as described in Claim 26 wherein a given contact type is associated with a given automatic work distributor.
- 29. The method as described in claim 26 wherein the step of allocating agent requirements further include predicting agent availability data using a schedule simulation.

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An allocation method operative in a work environment organized into a hierarchy of one or more task types at a first level, and a set of one or more management units at a second level; comprising:

creating a set of given requirement allocations that define how agent requirements are distributed from a task type to one or more management units;

predicting agent availability by task type to generate agent availability data; and allocating forecasted agent requirements based on the given requirement allocations and the agent availability data.

- 31. The method as described in Claim 30 wherein a given management unit is a collection of agents at least some of which are multi-skilled.
- 32. The method as described in Claim 30 wherein the step of predicting agent availability uses a schedule simulation.